

SONY

Quote Prepared

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Quote Number 001910

Created Date 3/24/2015

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Ste. 332

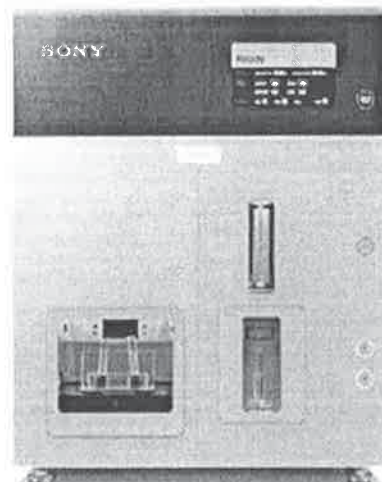
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Sony SH800

Sony is proud to present cellular research laboratories with its first instrument, the Sony Cell Sorter SH800. Using expertise from decades of developing consumer electronics products, the SH800 is a compact, affordable and easy to use cell sorter. The SH800 is perfect for the individual laboratory or core facility looking for an easy to use system for routine applications.

Ease of Use: The SH800 is designed to be an instrument that is easy to use for everyone, including those with no sorting experience. With automated alignment, drop delay and side stream setup, the SH800 is truly a new breed of cell sorter. Users simply scan the QR Code® associated with the sorting chip to automatically provide the system with nozzle size and optimal settings for stable reliable performance.

Flexible: Contained within the small frame of the SH800 is an extremely flexible design to accommodate a wide range of needs. The integrated laser engine houses up to 4 lasers, providing excitation lines of 405 nm, 488 nm, 561 nm and 638 nm, which are combined and delivered through a single fiber. 6 freeform PMTs allow for the detection of fluorescence signals from any laser based on filter selection.





Product Code	Product	Quantity	List Price	Net Price
LE-SH800ZGP SYN	Sony SH800 Flow Cytometer 488/561/405 with SDS	1.00	USD 280,000.00	USD 190,000.00
BIO-02	Sony Biosafety Cabinet for SH800 with AMS	1.00	USD 39,000.00	USD 35,100.00
AE100000	Air Compressor for SH800/SP6800 (US-110V)	1.00	USD 4,500.00	USD 4,500.00
WK100300	Computer Workstation - SH800/SP6800	1.00	USD 2,500.00	USD 2,500.00
LE-C3110	Sony SH800 Sorting Chip-100um (box of 40)	3.00	USD 1,400.00	USD 3,444.00
LE-C3113	Sony SH800 Sorting Chip-130um (box of 40)	1.00	USD 1,400.00	USD 1,400.00
LE-C3100	Sony SH800 Cleaning Chip (box of 40)	1.00	USD 1,400.00	USD 1,400.00
LE-U3F007 SYX	Sheath Tank - SH800/SP6800	1.00	USD 1,155.00	USD 1,155.00
LE-B3001	SH800 Automatic Setup Beads Kit	1.00	USD 750.00	USD 615.00
LE-U3F003 SYX	Sheath Filter - SH800/SP6800	3.00	USD 455.00	USD 1,119.30
AE700510	AlignCheck Particles	1.00	USD 270.00	USD 221.40
LE-U3F001A SYX	Sample Line - SH800	6.00	USD 230.00	USD 1,131.60
LE-U3F002 SYX	Sample Probe - SH800	6.00	USD 225.00	USD 1,107.00
AE700713	10X ClearSort Sheath Fluid, Sterile	10.00	USD 56.00	USD 459.20
LE-U3E003	Power Cord (US) for SH800/SP6800	1.00	USD 0.00	USD 0.00
SVC-SH800-GP	Service Agreement-SH800 GP 1yr	5.00	USD 20,800.00	USD 83,200.00

Total Price

USD 327,352.50

Special Note:

Discount on this quote will expire on March 30th, 2015. After that date the 5th extra year of service will not be free and the instrument discount will be subject to change.

Freight cost, installation, and training are included in the price quote and will be at no additional charge to the customer.

Customer is responsible for sales taxes at 9% on the quoted goods.

$9\% \times 244,152.50 = 21,973.73$.

Grand total cost to customer: \$349,326.23

Terms

The terms and conditions specified in this proposal and on our website at http://www.sonybiotechnology.com/terms_conditions_inst.php govern the purchase of the system and take precedence over those contained in any other purchasing document.

Payments terms

Payment due net 30-days from date of delivery. Any applicable sales or use taxes are the responsibility of the customer and may be added to